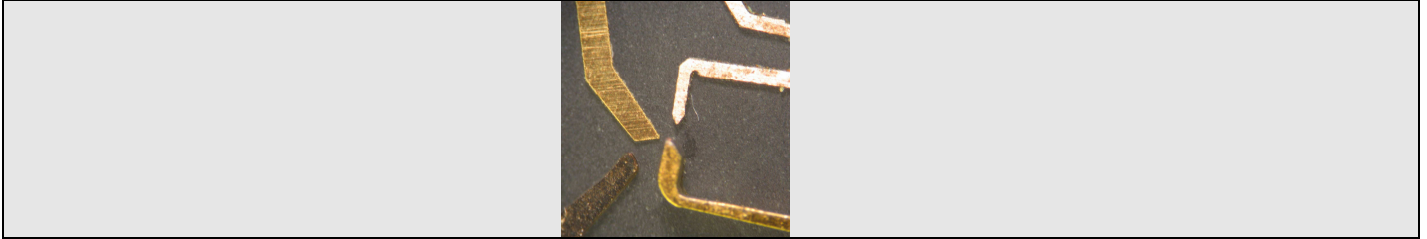


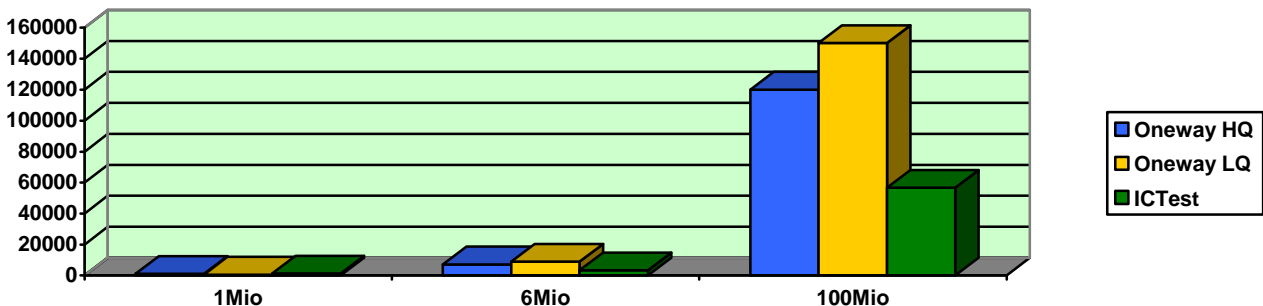
Cost of Test

ICTest Product versus competitor

(Using the example of a Contact Socket)



One way Socket (High Quality)	One way Socket (Low Quality)	ICTest Socket:
<p>Estimated lifetime of contactsprings: 1 Mio touchdowns.</p> <p>Device per year: 100 Mio</p> <p>Socket Price: 1200,-€</p> <p>Fact: Every time the spring is worn a new socket is needed</p>	<p>Estimated lifetime of contactsprings: 0,4 Mio touchdowns.</p> <p>Device per year: 100 Mio</p> <p>Socket Price: 600,-€</p> <p>Fact: Every time the spring is worn a new socket is needed</p>	<p>Estimated lifetime of contactsprings: 1 Mio touchdowns.</p> <p>Device per year: 100 Mio</p> <p>Every 5times refurbishment, a new socket is calculated</p> <p>Socket Price: 1280,-€</p> <p>Socket refurbished Price: 420,-€</p>
<p>Price examples with an one way Socket: 6Mio Touchdowns is 7200,-€ 100Mio Touchdowns is 120.000,-€</p>	<p>Price examples with an one way Socket: 6Mio Touchdowns is 9000,-€ 100Mio Touchdowns is 150.000,-€</p>	<p>Price examples with an ICTest socket: 6Mio Touchdowns is 3380,-€ 100Mio Touchdowns is 56.620,-€</p>



Possible savings with ICTest Solution is 62%!